



WORK EXPERIENCE

07/2022 - ongoing

Lecturer at the course "Credit quality analyst"

MCG Consulting – Salerno, Italy

Topics:

- Accounting system
- Financial statement analysis
- Break even analysis
- Business planning, scheduling, and control
- Economic and financial planning

09/2021 - ongoing

Co-founder and COO of 110 Laude (innovative startup and university spinoff)

110 Laude srl – Campobasso, Italy

Responsible for the coordination and optimization of the company's operational and project activities:

- Strategic financial advisory activities
- Predisposition financial plan and business plan
- Evaluation of investments
- Evaluation of creditworthiness

06/2021 – 7/2022

Research fellow

University of Molise, Department of Economics – Campobasso, Italy

Research grant entitled "Stakeholder engagement and communication activities; analysis approaches and application tools" for the Interreg Italy-Croatia CASCADE Project

- Identification and mapping of locally relevant stakeholders and their involvement;
- Implementation of surveys and questionnaires and data analysis;
- Organization and management of online and in-person events in the pilot areas of the Project;
- Responsible for reporting of communication activities realized.

12/ 2019 – 12/ 2020

Tutor

University of Molise, Department of Economics – Campobasso, Italy

- Tutored activities aimed at guiding and assisting students throughout the course of their studies and making them actively participate in the training process within the degree courses;
- Tutored activities for students with disabilities who cannot attend classes regularly;
- Supported activities for students in the handling of administrative practices.

04/ 2020 – 06/ 2020

Tutor

University of Molise, Department of Economics – Campobasso, Italy

- Supervising and assisting two different teams with the development of a business project as part of the Startup and Business Planning course.

10/ 2017 – 10/ 2019

Assistant accountant

Flora Zampino Dottore Commercialista – Campobasso, Italy

- Book-keeping, tax planning, and production of budget documents
- Responsible for the proper performance of the main administrative deadlines (F24 payments, LIPE, esterometro, IVA, IVA TR, 730, 770).

01/ 2014 – 03/ 2014

Trainee in accounting area

Phlogas s.r.l. – Campobasso, Italy

- Responsible for secretarial and accounting operations primary (billing, ordering, operating documents/archiving documents, contracts).

02/ 2011 – 04/ 2011

Trainee in marketing area

Tourism Department of the Molise Region – Campobasso, Italy

- Responsible for tourist marketing;
- Realization of informative brochures, videos and articles useful for consumers information on the main tourist destination of Molise.

09/ 2008 – 05/ 2011

Hostess

IPSSCT Vincenzo Cuoco di Campobasso – Campobasso, Italy

- Hostess service near fairs and events;
- Theatre staff

EDUCATION

10/ 2017 – 12/ 2020

Master of Management, Entrepreneurship and Innovation

University of Molise, Department of Economics – Campobasso, Italy

Final grade: 110/110 cum laude

Thesis in Startup e Business Planning: “The role of the university in the development of an entrepreneurial ecosystem” (Supervisor: Prof. Michele Modena; Co-Supervisor: Prof. Francesca Di Virgilio).

Relevant courses: Start-up and Business Planning (29/30) – Customer Relationship Management (30/30 with Honours); Taxation Law (30/30) – Corporate Finance Transactions (30/30 with Honours) – Business Statistics (30/30) – Green Economy (30/30).

10/ 2011 – 04 2017

Bachelor of Business Economics

University of Molise, Department of Economics – Campobasso, Italy

Final grade: 103/110

Relevant courses: Macroeconomics (30/30) – Monetary Policy and Economics (30/30 with Honours) Financial Intermediaries Economics (28/30) – Corporate Finance (30/30 with Honours) – Accounting (30/30 with Honours) – General Maths (28/30) – Business Law (28/30).

09/ 2006 – 06/ 2011

Post-secondary diploma in tourism services technician

IPSSCT Vincenzo Cuoco – Campobasso, Italy

Final grade: 100/100

Main knowledge of tourism economics, English and French language, tourism marketing, tourist geography.

SKILLS

Languages

ITALIAN (mother tongue), ENGLISH (B2 level), FRENCH (A2 level)

Communication

- Excellent ability of team working thanks to the participation in innovative projects of Unimol Contamination Lab and 110Laude university spin-off;
- Good communication and interpersonal skills thanks, above all, to the experiences of hostess in various events and volunteering with the AIL

Organisational and Management skills

- Leadership and team building skills acquired during the tutor activity for the course of Startup and Business Planning, following the growth path of about 10 students;
- Excellent ability to organize own work, setting priorities and taking the responsibility to respect deadlines and objectives, acquired during the experiences in the management of various projects for the university and to the manifold activities in the accountant sector

Digital skills

- Good competence of the Office instruments, messaging, social and video call tools;

- Good knowledge of the accounting software GIS Ranocchi, especially the applications related to accounting;
- Basic knowledge of the R-project program for statistical data analysis.

ADDITIONAL INFORMATION

Projects	<ul style="list-style-type: none"> ▪ Molise Contamination Lab – participation in the preparation of project proposal for Regional Authority approval ▪ 110Laude spin-off Universitario – Co-founder and COO
Papers	<ul style="list-style-type: none"> ▪ A. Minguzzi, M. Modena, S. Filomeni, M. Bredice, <i>Collaboration or Community? The Impact of the Institutional Forces in Promoting Social Crowdfunding</i> under publication in Contemporary Issues in Sustainable Finance - Palgrave Studies in Impact Finance Series ▪ M. Bredice, M.B. Forleo, <i>Sustainable Marine Tourism Scenarios: A Segmentation of the Italian Generation Z</i> out for review in Current Issues in Tourism
Conferences	<ul style="list-style-type: none"> ▪ Sinergie SIMA – Management Conference 2021 – with the Extended Abstract: “Crowdfunding as a funding tool for the growth of social enterprises” ▪ Social Impact Investments International Conference - 5th Edition - Rome, December 2 and 3, 2021 – with the paper “Collaboration or Community? The impact of the institutional forces in promoting social crowdfunding”
Awards	<ul style="list-style-type: none"> ▪ Best Paper Awards – Social Impact Investments International Conference - 5th Edition - Rome, December 2 and 3, 2021 – with the paper “Collaboration or Community? The impact of the institutional forces in promoting social crowdfunding”.
Certifications	<ul style="list-style-type: none"> ▪ 24 CFU in psychological pedagogical anthropological and didactic subjects ▪ Digital Certification: FDP – Coding – Lim and Tablet – Typing
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